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# III Semester B.B.A. Degree Examination, March - 2021 BUSINESS ADMINISTRATION

## Soft Skills for Business

(CBCS Scheme Freshers and Repeaters 2015-16 and Onwards)

**Paper**: 3.2

Time: 3 Hours

Maximum Marks: 70

## Instructions to Candidates:

Answer should be written completely in English.

#### **SECTION-A**

Answer any 5 sub-questions. Each question carries 2 marks.

 $(5 \times 2 = 10)$ 

- 1. a) Define communication.
  - b) What is inter cultural communication?
  - c) What do you mean by business Presentation?
  - d) What do you mean by E-meeting?
  - e) What is Letter of reference?
  - f) What is a Memo?
  - g) What is exit interview?

#### **SECTION-B**

Answer any 3 questions. Each question carries 6 marks.

 $(3 \times 6 = 18)$ 

- 2. What are the strategies for effective communication.
- 3. Explain the suggestions for taking care of body language while making speech.
- 4. Explain the art of conducting interviews.
- 5. What are the advantages and disadvantages of E meetings?
- **6.** Explain the parts of a Business letter in detail.



### (2) SECTION-C

Answer any 3 questions. Each question carries 14 marks.

 $(3 \times 14 = 42)$ 

- 7. Discuss the role of communication in management of business. Write in detail the objectives of communication?
- 8. Explain in detail the designing of presentation and how to handle questions from audience.
- 9. Elaborate on the various methods and techniques of interviews.
- 10. Draft a Resume for the post of Marketing Executive at ABB company Bangalore.
- 11. Draft a notice to be sent to the shareholders about 25th Annual General Body meeting of the organization that has been scheduled for 10.00 Am on october 20:2021 at srinidhi Sabhangana, Rashtriya Vidyalaya Road, Bangalore.